# COOPERATIVE FUND OF THE NORTHEAST

### ANNUAL REPORT 2021 FUNDING THE FUTURE



## **DEAR FELLOW**

The Cooperative Fund of the Northeast (CFNE) serves the New England and New York region with staff located across seven states. The organization was founded (as the Cooperative Fund of New England) in 1975 by co-op leaders and social investors to provide financial and technical assistance to food cooperatives.

Over the years, CFNE has expanded to offering development loans and business support to cooperatives of all kinds, especially food, worker, and housing co-ops, as well as a few nonprofit organizations. CFNE borrowers represent all stages of growth, from early stage start-ups to mature businesses and co-op conversions. Since its inception, CFNE has disbursed more than \$70 million in over 1,000 loans to co-ops and community organizations without loss of any investor funds.

Cooperatives chart a third path for economic development outside of investor centered capitalism and state controlled centralized planning. Cooperatives forge a humane economics, centering the people and communities reliant on the enterprise. As we move toward climate crisis and even greater resource gaps between rich and poor and between Black and white, cooperative economics become more critical to our communal survival. By providing financing designed for cooperatives, in conjunction with business support and connections to other resources, we help ensure the success of cooperatives and the growth of a vibrant cooperative ecosystem.

We are funding the future.

#### BOARD OF TRUSTEES (L to R, top to bottom)

Bonnie Hudspeth,
President
Kimberly Lyle
Vice President
Matt Feinstein, Clerk
Andy Danforth, Treasurer
Clark Arrington
Duke Bouchard

Amethyst Carey Susy Ellis Jonah Fertig-Burd Jon Reske Daniel Ross Marilyn Scholl Lucas Turner-Owens

#### Cooperative Fund of the Northeast P.O Box 970, Watertown MA 02471 · (800) 818-7833 www.coopfund.coop · cfne@coopfund.coop

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#### **FROM THE BOARD OF TRUSTEES**

This past year was infused with regrouping, resettling, and reckoning. As CFNE expanded our reach, refreshed our brand, updated our name and brought on new amazing staff to deepen our impact, we reflected on our identity: who are we as an organization as we work toward our shared vision of economic justice for all through thriving cooperative enterprises?

As a community development loan fund, funding the future means supporting communities to collectively own and control their shared infrastructure through cooperative business. And we're excited to turn our strategic plan to action, with a key focus on equitable opportunities for BIPOC communities to form, fund, and operate co-ops. Bringing this plan to fruition means reexamining and shifting our culture, our lending, our technical assistance, and our role in the cooperative system.

This is challenging and deeply important work, and we are lucky to have such a solid staff and board team, working together to manifest our mission and strategic plan with diligence. And we could not do this work without support from you, our borrowers, lenders, supporters, and the larger cooperative system in our region – thank you!

We love being part of CFNE and working to change "business as usual" in our region. For Bonnie, a highlight of being part of this organization is working alongside deeply committed and passionate movers and shakers who believe in the power of the co-op model and in centering racial and economic justice to transform our communities. For Kim, it's been rewarding to work alongside colleagues who embrace change and challenge themselves and each other to ensure that we are keeping true to CFNE's mission and racial equity goals.

We appreciate your ongoing support,

Bonnie Hudspeth President Kimberly R. Lyle Vice President









### COOPERATORS

#### FROM THE EXECUTIVE DIRECTOR

CFNE had a landmark 2021. both in the field and behind the scenes. Among other notable activities, we hired our first staff in New York, rolled out new technical assistance and co-op education programs (Co-op Community Connection and Participatory Management Initiative), and distributed more than \$380,000 in grants from the Commonwealth of Massachusetts to 41 co-ops in the state.

We spent a lot of 2021 building capacity to implement our strategic plan, with a primary goal of ensuring BIPOC communities have equitable co-op development opportunities (see last year's annual report for more detail). Stay tuned for more exciting news on that front in 2022.

On the lending front, we hit a major milestone. Not only did our lending return to pre-pandemic levels, but we notably deployed 77% of new loan volume to worker co-ops (vs. a 28% average in recent years). To some degree, I expect 2021 is an outlier, as early 2022 lending is much more housing and food co-op heavy. But it's clear that growing support for BIPOC worker co-ops, both from us and the larger co-op sector, and greater awareness of the co-op conversion opportunity (transitioning conventional businesses to co-ops) is working. As we further advance our strategic plan, including financial innovation and ecosystem development, I'm excited to see that translate to a larger and more impactful cooperative economy.

Thank you to everyone who is working to advance the co-op economy, including CFNE's staff, board, investors, borrowers, and partners.

Milla Joseps

Micha Josephy

Cover Photos (L to R) Kalchē Wine Cooperative; Earth Designs; Dorchester Food Co-op members at the new store site; Worx Printing Co-op.







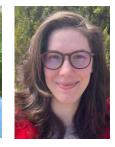














STAFF (L to R, top to bottom)

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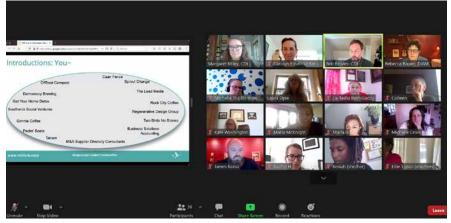
### **NEW NAME & EXPANDED SUPPORT**

unding a future with equitable co-op development opportunities means new investment in CFNE's technical assistance (TA) capacity and partnerships to meet the needs of the diversity of people coming together in cooperation in the northeast. Our investments in coaching, education, and relationship-building allowed us to provide direct 1:1 TA to 155 groups in 2021, with 73% of TA hours directed to BIPOC-led co-ops.

In 2021, we doubled the size of our TA team by hiring Johan Matthews. Johan has brought deep expertise in marketing and business coaching to our team, as well as developing coaching relationships with Black-led community enterprises in eastern New York, Connecticut, and Vermont. Johan launched the Co-op Connection, a monthly Capital Region meetup of Black-owned collectives, economic developers, co-ops, and business service providers, hosting conversations on co-ops in the Black community, local co-op ecosystem development, and democratic decision-making models.

The northeast co-op development ecosystem remains limited in culturally appropriate TA capacity, resulting in disparities in access to resources, barriers to launching co-ops, and perpetuation of economic inequities for cooperators of color. Throughout the second half of 2021, CFNE held a series of conversations with 16 organizations – including Black, Latinx, and Indigenous co-op developers, grassroots activists, youth workers, and economic developers – in order to co-create opportunities to strengthen the BIPOC co-op development ecosystem. Stay tuned for an exciting announcement later in 2022!

As the pandemic continued, we were able to take advantage of unique funding opportunities to provide direct grant assistance and free intensive training to our borrowers and other cooperatives and democratic workplaces in the region. The Massachusetts Growth Capital Corporation, in particular, provided funds for both a Passthrough Grantmaking Program and a pilot Participatory Management Initiative (PMI). We provided \$386,500 of unrestricted grant support to 41 cooperative small businesses facing barriers to capital access. The Participatory Management Initiative, developed in partnership with the Cooperative Development Institute and the Democracy at Work Institute, trained 15 businesses, including co-ops and those considering transition to worker-ownership, with additional cohorts in 2022.



Participatory Management Initiative meeting on Zoom

The Cooperative Fund of New England is now the Cooperative Fund of the Northeast – still CFNE. Having served the New England region for 47 years, this name change reflects the thoughtful expansion of our lending, programming, and technical assistance offerings to cooperative businesses across New York State.

While in the past we have financed a limited number of co-ops in New York State, we are expanding our work there and want our name to reflect our whole service area. We have deepened our work outside of New England by hiring two New York staff members, Johan Matthews and Joe Marraffino.

While our name is changing, many things are not, including our mission, our unwavering commitment to supporting co-ops and communities in the six New England states, and our model of geographically based loan officers. As the world faces cascading crises, including climate change and the racial wealth divide, the need for sustainable and equitable business models grows ever more important. Our new tagline highlights how CFNE is committed to "Funding the Future" of these ecosystems as they work to bring balance to our world through equity and empowerment.

This is an important move at this time, to lift up our primary goal of racial justice and ensuring that Black, Indigenous, and People of Color communities have equitable opportunities to form, fund, and operate successful co-ops. We have challenging and rewarding work ahead of us.

We deeply appreciate grant support from the Mass. Growth Capital Corporation and the US Treasury's CDFI Fund in 2021. This support has allowed us to expand our technical assistance and lending programs to our borrowers and the larger co-op community.

## **COOPERATIVES LAUNCHED**

#### Spoke Folks

Spoke Folks (https://www.spokefolks.me/) is a worker-owned, bicyclepowered cooperative that provides trash, recycling, and compost pickup in Norway/Paris, Maine. Spoke Folks was founded in 2019 but launched more abruptly than anticipated when COVID-19 hit the area, providing free delivery for emergency food needs. Spoke Folks has now shifted their focus back to reducing waste, regenerating waste by composting, increasing recycling, and reducing carbon emissions in partnership with its commercial, municipal, and residential clients.

CFNE's line of credit helped expand their delivery services and build up a sustainable waste management service. They continue to work with local community development organizations and to spread their model to like-minded organizations and municipalities across Maine. (3) Loan for start-up costs.



Kingstown Green worker-owners with CFNE's Johan Matthews and Rebecca Fletcher

#### Kalchē Wine Cooperative

Kalchē Wine Cooperative (https://www.kalchewine.co/) launched their new winery in Fletcher, Vermont, inspired by shared values of racial justice and worker-ownership. CFNE partnered with the Vermont Employee Ownership Center to finance the launch of the cooperative. The co-op is dedicated to producing and selling high quality natural wines, piquette (low-alcohol wine) and verjus (non-alcoholic juice) from local fruits, using viticulture fermentation methods. Kalchē has built relationships with grape growers, and has arranged to purchase grapes to produce about 500 cases of wine.

Vermont has a vibrant craft alcohol sector, and Kalchē -- already achieving industry praise for bringing their core justice values to fine winemaking – will enhance a culture of resource sharing and cross promotion. (S) *Loan for working capital and start-up funding.* 



#### Kingstown Green Eco-Friendly Caskets

Kingstown Green Eco-Friendly Caskets is a worker-owned, sustainable casket-making cooperative in Hartford, Connecticut. The founder carries on the family history in the casket and funeral business while creating an opportunity for shared ownership. With a patent on their design and production techniques, the co-op is well positioned to provide elegant caskets that meet the Green Burial Council's natural burial requirements.

CFNE's mortgage and line of credit helped the co-op purchase real estate that meets their needs and needs no major infrastructure improvements to become operational. They have been building relationships with funeral homes in the area, and some have expressed interest in ordering caskets from Kingstown Green once they are in production. Kingstown Green is creating high quality manufacturing jobs in New England. S Loan for acquisition of property.



Kalchē Wine Cooperative members with CFNE staff Vikas Mangipudi and Dorian Gregory

### COOPERATIVE CONVERSIONS

#### **CUPS** Cooperative

CUPS Cooperative is a worker-owned café in Providence, Rhode Island. Known as White Electric Coffee (http://whiteelectriccoffee.com/), the café was established in a building that initially housed an electrical repair shop. It serves as a community hub, hiring from the community, hosting local art shows, and supporting local nonprofits.

In the spring of 2020, the workers formed an independent union, the Collaborative Union of Providence Service-Workers (CUPS). The owner, after recognizing the union, negotiated with the workers to sell them the business and the commercial space. CFNE provided financing to help the co-op purchase the business and the property. CUPS is located near Urban Greens Food Co-op and maintains connections to other cooperatives in the community and to co-op support organizations.



CUPS Cooperative at the café

The co-op emphasizes local foods and keeps basic, affordable, and delicious items on the menu, making the café accessible to a wide range of people. (S) Loan for business and property acquisition.

#### **Regenerative Design Group**

Regenerative Design Group (https://www.regenerativedesigngroup.com/) is an ecological planning and design firm in Greenfield, Massachusetts. Since 2009, RDG has worked with individual landowners, farmers, non-profits, municipalities, and institutions to build resilient and diverse landscapes at all scales. Although the design field is subject to economic swings, the co-op's commitment to adaptive environmental and agricultural design helps them maintain resiliency in times of uncertainty.

After several years of planning, RDG completed their worker co-op transition in 2021 and secured a CFNE working capital line of credit to manage cash flow needs. Located one mile from Greenfield's "Co-op Alley" – home to Artisan Beverage Co-op, PV Squared, and Real Pickles Cooperative – RDG is proud to be part of the extensive cooperative community in western MA. S Loan for working capital line of credit.





#### **Liberty Graphics**

Liberty Graphics (https://lgtees.com) has been screenprinting and selling nature themed T-shirts for more than forty years, using water based inks and designs by local and national artists. Beginning in a trailer, the company graduated to a farmhouse and barn in Liberty, Maine. The business has grown to operate stores in Portland and Camden, ME, with an outlet store, offices, production facility, and warehouse in Liberty. They serve regional, national, and international wholesale and retail markets and have grown their online presence greatly in recent years.

CFNE's loan helped the workers, some with the company for over twenty years, buy the business, allowing the founding owner to retire while preserving the company and critical local jobs. S Loan for business acquisition and working capital.

### COOPERATIVES EXPANDING

#### **Earth Designs Cooperative**

Earth Designs Cooperative (https://earthdesignscooperative.com/) is an ecological landscape design business in the Hudson Valley that converted to a worker cooperative with CFNE's financing in 2016, after more than ten years as a sole proprietorship. For several years the cooperative mulled a real estate purchase as a strategy to reduce costs by growing their own plants, rather than buying them. By 2019, their truck fleet and inventory had outgrown their guarter-acre rental location and by 2021 pandemic land prices rising throughout the region created a sense of urgency. CFNE helped finance their purchase of a 45-



#### **Pioneer Valley Growers Association**

Pioneer Valley Growers Association (https://www.pvga.net/) is a farmer-owned marketing cooperative -- a producer cooperative -- based in Whately, Massachusetts. The co-op provides essential services to local farmers, including marketing, refrigeration, invoicing, inventory management, delivery, and collection. Growing out of a small-scale shipping business operating on a member farm, PVGA now operates a 9,200 square foot warehouse. The co-op embarked on a multi-phase business improvement plan in 2018-19, focused on ensuring that PVGA can successfully serve future generations of Massachusetts growers and residents. In 2021 CFNE provided a range of financing, including a term loan, a bridge loan, and a line of credit to help the co-op implement expansion plans. These plans included renovating their plant; expanding membership; accessing new market opportunities such as expanding the sale of organic products and incorporating light processing of some vegetables; and creating additional jobs. (S) Loan for expansion and renovations.

#### **Capital Bookkeeping Cooperative**

Capital Bookkeeping Cooperative (https://www.capitalbookkeeping.coop/) launched in 2017 and is now in a growth phase. Located in Troy, New York, the company is a key player in the Capital Region cooperative network, providing bookkeeping

services and consultations to worker cooperatives, nonprofits, farms, and leaders in racial justice work. In 2021, CFNE provided a working capital line of credit to fund (5) infrastructure growth and staff expansion.





Earth Designs Cooperative

acre parcel with agricultural easements close to their original location and customers. The property contains buildings for office space and storage, space to accommodate their vehicles, and a well to supply water to their nursery. The board president has said the land is perfect for the cooperative's "next 100 years." (5) Loan for property acquisition.

#### The Chatham Real Food Co-op

The Chatham Real Food Co-op (https://www.chatham.coop/) was first approved for a revolving line of credit by CFNE in 2008, ahead of their 2010 launch. The Hudson Valley-based cooperative has seen steady and now accelerating sales growth. During the pandemic, the store adjusted to an increased population as seasonal visitors from urban areas relocated to become full-time residents. Sales are expected to remain high at a "new normal" level, as demographic changes appear to be lasting. In 2021, CFNE helped the cooperative purchase their building, further securing their connection to their community.

(5) Loan for property acquisition.

PVGA greens ready for distribution

CFNE has been very helpful in helping us grow and move forward with projects.

> **Fare Share Food** Cooperative

### LOANS AS OF DECEMBER 31, 2021

#### FOOD COOPERATIVES

Belfast Co-op, Belfast, ME Berkshire Co-op Market, Great Barrington, MA Blue Hill Co-op, Blue Hill, ME Brattleboro Food Co-op, Brattleboro, VT Chatham Real Food Market Co-op, Chatham, NY

City Market, Burlington, VT Concord Food Co-op, Concord, NH Dorchester Food Co-op, Dorchester, MA Fare Share Co-op, Norway, ME Fiddleheads Food Co-op, New London, CT Gardiner Food Co-op, Gardiner, ME Good Tern Natural Food Store, Rockland, ME GreenStar Food Co-op, Ithaca, NY Hunger Mountain Co-op, Montpelier, VT Marsh River Cooperative, Brooks, ME Morrisville Food Co-op, Morrisville, VT North Country Food Co-op, Plattsburg, NY Plainfield Food Co-op, Plainfield, VT Portland Food Co-op, Portland, ME Putney Food Co-op, Putney, VT **River Valley Co-op, Northampton, MA** Rutland Area Food Co-op, Rutland, VT Springfield Food Co-op, Springfield, VT Syracuse Cooperative Market, Syracuse, NY Urban Greens Co-op Market, Providence, RI Wolfeboro Food Co-op, Wolfeboro, NH

#### **HOUSING COOPERATIVES**

ANDCO, Highgate, VT

Aurora Pocket Neighborhood, Ithaca, NY Charter Oaks Mobile Home Park, Arundel, ME Common Fire Foundation, Beacon, NY Evergreen Community Association, Warren, MA Farming Artists, Blue Hill, ME Firehouse Cooperative, Worcester, MA Forest Glen Cooperative, Jamaica Plain, MA Franklin Square Homeowners Association, Montpelier, VT Medomak Mobile Home Co-op, Waldoboro, ME Milton Mobile Home Park, Milton, VT NASCO Properties/PEACH, Providence, RI November Collective Cooperative, Cambridge, MA

Park View Cooperative, Cambridge, MA Raise-Op Housing Cooperative, Lewiston, ME Spirit of 76, Medford, MA

Turnpike Park Cooperative, Westborough, MA Unitarian Universalist Community Co-ops, Roxbury, MA

Windy Hollow Mobile Home Co-op, Castleton, VT

Wood Street Cooperative, Providence, RI

#### **NONPROFITS & LAND TRUSTS**

Associates for Training and Development, St. Albans, VT

Beacon Light/New Beginnings, Hartford, CT Cold Pond Community Land Trust, Acworth, NH Cultivating Community, Portland, ME Land In Common, Inc., Greene, ME Nuestras Raíces, Holyoke, MA Spark Makerspace, New London, CT Stone Soup/The Village, Worcester, MA Wayfinders, Springfield, MA

## CFNE uniquely understands the needs and strengths of coops!

Fiddleheads Food Co-op

#### **WORKER COOPERATIVES**

A Yard and a Half Landscaping Co-op, Waltham, MA Adventure Pups Cooperative, Somerville, MA AORTA, Starksboro, VT Artisan Beverage Co-op, Greenfield, MA **Boston Cleaning Collective, East Boston, MA** Capital Bookkeeping Cooperative, Troy, NY Catamount Solar, Randolph, VT **CERO**, Dorchester, MA Collective Copies, Amherst, MA **Cooperative Home Care Associates, Bronx, NY** CUPS Cooperative/White Electric Coffee, Providence, RI **Democracy Brewing, Boston, MA Downtown Sounds Worker Cooperative,** Northampton, MA Earth Designs Cooperative, Rosendale, NY Energía, Holyoke, MA Equal Exchange, West Bridgewater, MA **Ewing Controls, Greenfield, MA** Green Mountain Spinnery, Putney, VT



Spark Makerspace, New London, CT

### LOANS AS OF DECEMBER 31, 2021

CFNE was very helpful and patient as we worked through the loan process. We here at Spark appreciate everyone at CFNE, and we're really excited to have closed on the loan and be moving forward with completing this building project!

> George Ryan, Spark Makerspace

Island Employee Cooperative, Stonington, ME Isuken Cooperative, Lewiston, ME Kalchē Wine Cooperative, Waterbury, VT Kingstown Green, Inc., Hartford, CT Liberty Graphics Employee Cooperative, Inc., Liberty, ME Mainer News Cooperative, Woolwich, ME More Trees Arborist Collective, Troy, NY New Frameworks, Burlington, VT Olio Culinary Collective (Tanám), Somerville, MA Pelham Auto, Belchertown, MA **Pioneer Valley Photovoltaics, Greenfield, MA** Railroad Avenue Supply Company, Stamford, NY **Real Pickles, Greenfield, MA** 

Very helpful staff getting us through the process of funding and CFNE understanding our business model. Great communication.

**Liberty Graphics** 



Parly Jones and Sha-Asia Medina Taylor at The Village, formerly Stone Soup, Worcester, MA

Red Sun Press, Jamaica Plain, MA Regenerative Design Group, LLC, Greenfield, MA Rock City Employee Cooperative, Rockland, ME Samara Collective, Boston, MA Sankofa Cooperatives, Bridgeport, CT Southwick Social Ventures, Lawrence, MA Spoke Folks Cooperative, Inc., Norway, ME TechCollective, Boston, MA The New School, Montpelier, VT **TimberHomes, Montpelier, VT Tool Box for Education & Social Action**, Northampton, MA Tootie's Tempeh, Inc., Biddeford, ME Ward Lumber Worker Cooperative, Inc., Jay, NY Warrenstreet Architects, Concord, NH Wellspring Harvest, Springfield, MA Wellspring Upholstery Cooperative, Springfield, MA WJW Co-op, South Paris, ME Woo Rides, Worcester, MA Woodbelly Pizza, Montpelier, VT Worx Printing Cooperative, Worcester, MA

CFNE is unique as a co-op lender because of your hands-on local staff. You know more about our operations and have real relationships with our leaders. This also provides real continuity over time.

#### Wellspring

#### OTHER COOPERATIVES

Boston Building Resources, Boston, MA Buffalo Street Books, Ithaca, NY Deep Root Organic Co-op, Johnson, VT FEDCO Seeds, Clinton, ME Intervale Community Farm Co-op, Burlington, VT Midcoast Fisherman's Co-op (Port Clyde Fresh Catch), Port Clyde, ME New Roots Cooperative Farm, Lewiston, ME Pioneer Valley Growers Association, Whately, MA

# **CFNE PROGRESS REPORT**

#### LOANS

Total Loans Outstanding 12/31/21	\$26,371,418.53
2021	Since Inception
Loans Made 61	1,165
Dollars Disbursed\$7,120,517.61	\$76,466,670.57
Loan Loss\$0.00	1%
Loans Repaid\$6,527,678.83	
Average Loan\$116,729.80	\$89,673.04
Smallest Loan\$5,500.00	\$400.00
Largest Loan\$1,500,000.00	\$1,500,000.00
Jobs Created/Retained 416	16,342
Affordable Housing Units Created/Retained637	

#### INVESTMENTS

Total Investments Outstanding	
as of 12/31/2021	\$30,844,889.89
New Investments Received in 2021	\$5,713,204.61
Average Individual Investment	\$51,724.04
Number of Individual Investors	
Average Institutional Investment	\$125,046.71
Number of Institutional Investors	82
Investor Dollars Lost Since Inception	\$0

#### LOAN PORTFOLIO BY DOLLARS LOANED

Food Co-ops \$9,818,366

Housing Co-ops \$ 2,652,195

> ROC Co-ops \$85,239

### Statement of Financial Position, 12/31/2021

#### Assets

<b>.</b>	*** ******
Cash and Investments	\$21,037,524
Loans Receivable	\$26,377,469
Loan Loss Reserve*	\$1,915,000
Participation Loans	\$1,735,709
Other Assets	\$78,947
Total Assets	\$43,843,231
Liabilities and Net Assets	
Social Investment Loans	\$30,865,982
Social Investment Loans Deferred Revenue	. , ,
	\$2,297,295
Deferred Revenue	\$2,297,295 \$11,183
Deferred Revenue Other Liabilities	\$2,297,295 \$11,183 \$33,174,460
Deferred Revenue Other Liabilities Total Liabilities	\$2,297,295 

### Statement of Activities, 12/31/2021

**Non-profits** 

\$1,217,400

**Other Co-ops** 

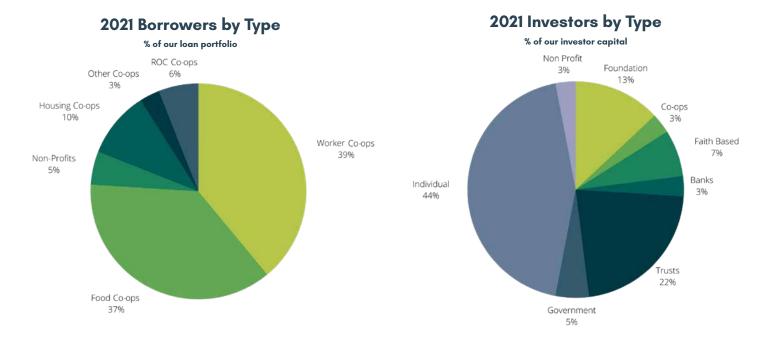
\$846,246

Worker Co-ops

\$10,205,675

#### Support and Revenue

Loan Interest	\$1,386,130
Contributions and Grants	\$1,360,869
Investment Income	\$122,725
Other Program Income	\$61,397
Unrealized Gains	\$0
Total Support and Revenue	\$2,931,121
Expenses	
Personnel	\$911,220
Interest Paid to Investors	\$706,420
Loan Loss Expense	\$235,000
Other Expenses	\$885,427
Total Expenses	\$2,738,067
Change in Net Assets	\$193,054



#### 10 Funding the future

## **CFNE INVESTORS AND SUPPORTERS**

#### CFNE's Investors and Supporters include these Institutions...

257 Prospect Place Co-op Adrian Dominican Sisters Boston Cooperative Investment Club Boston Impact Initiative Fund Boston Ujima Project Buffalo Mountain Co-op Cambridge Cooperative Club Trust Catholic Health Initiative CATIC Foundation, Inc. Center for Economic Democracy CERO Cooperative, Inc. **Channel Foundation** Chicago Community Foundation Client of Ballentine Partners Client of Conifer Investments Ltd. Clients of Align Impact Clients of Balanced Rock Investment Advisors Clients of Chordata Capital / Natural Investments Clients of Fresh Pond Capital Clients of Millennium Trust Company Clients of NorthStar Asset Management **Clients of Saltbox Financial** Clients of Stakeholders Capital

Clients of Strata Trust Clients of Sustainability Group, Loring, Wolcott & Coolidge Clients of Weiler Arnow Management Company, Inc. Clients of Trillium Asset Management Congregation of the Passion Holy Cross Province Congregation of The Sisters of The Incarnate Word **Cooperative Development Foundation** Dance New England Dominican Sisters of Hope Dorchester Community Food Co-op East Rock Sangha Farming Artists First Congregational Church Amherst Francis Small Trust Gadfly Trust Galblum Family Partnership Gardiner Food Co-op Good Tern Co-op. Inc. Grais-Greenberg Fund at Community Foundation of Western MA

- Handwork Hartford Catholic Worker, Inc. Hunger Mountain Food Co-op **Kresge Foundation** Land For Good Lydia B. Stokes Foundation Maine Coast Heritage Trust Maine Community Foundation Maine Initiatives Mass. Growth Capital Corporation Massena Foundation Mercy Investment Services Middlebury Food Co-op Mt. Holyoke College National Cooperative Bank Neighboring Food Co-op Association New England Yearly Meeting New Visions Investments, LLC North Quabbin Garlic & Arts Festival NYC People's Life Fund Pedal People Cooperative Peoples United Bank Portland Food Co-op
- **Religious Communities Impact Fund RIFF** Foundation Sinsinawa Dominican Sisters Sisters of Charity of Saint Elizabeth Slow Money Maine Small Business Administration TD Bank Temenos The Indigo Revocable Trust **Threshold Foundation Twin Pines Cooperative Foundation** Unitarian Universalist Congregation at Shelter Rock Urban Greens Co-op Market US Treasury CDFI Fund Valley Alliance of Worker Cooperatives Vermont Community Foundation Vermont Employee Ownership Center Vermont Solidarity Investment Club, LLC Wells Fargo Bank N.A. Whaleback Partners LLC Willimantic Food Coop

#### And hundreds of individuals\*, including:

Thomas J. Abood John Abrams Chloe Arnow Peter & Kathi Arnow Talia Arnow **Clark Arrington** Deborah Marya Axner & Mark Niedergang Susan Bain Iulie L. Barnes Tamara Marie Bauers Michael Beattie & Leslie Silver Emily Beinecke Jeanne Betts Bartlett Peter R. Boerma Joseph Bradley David Brandau Ian Brownell Matt Burd Thomas |. Butler III Jeanette Callahan, MD Hilary Caws-Elwitt Annie Cheatham & Ann Gibson Laurel Chen Harry Chen David Chiller & Zuzana Vejlupkova Donna E. Clifford Eric Gabriel Coffin-Gould Margaret Cohn David Crocker Matt Cropp Erbin Crowell & Kristin Howard

on Crystal James E. Cummings Morgan Curtis Naday David P. Fletcher Dean Sarah & James DeLuca Judith Diamondstone Cody Donahue Harrison Drinkwater Susan Ellis **Rritt Fllis** Shari Ellis Michael Felsen & Tolle Graham Jonah Fertig-Burd William & Sandra Flannery Steven Fondiller Ezra Fradkin Adele Franks Annie Gaillard loseph Gainza Sarah & Elias Gardner Lisa Geiaer Lawrence & Bernadette Geller Ellen P. Golden David Gowler lames R. Graham Daniel Grover & Eva Westheimer Deborah Habib & Ricky Baruc |ane G. & Chris |. Haigh Lauren Hakes Johanna Halbeisen Patricia Hannan

Hildegarde Hannum Paula Harrison Michael Healy Liam Henrie loel Horwich Mary Hoyer Bonnie Hudspeth & Jaime Contois Margaret Hume Leo E. & Marjorie A. Immonen Kimberly Jackson Susan K. Jacoby Donald Jamison & Christina Root Robert lohnston Micha Josephy & Kelly McCoy Daniel Kahn Lucia Kahn MaryEllen Kennedy llene S. Klein Antar & Andrea Knight Josh Knox and Brita Dempsey John Kyper Susan Labandibar Gloria LaBrecaue Carol Langstaff & James Rooney Iohn Lapham Helene Leue Nina Lev Chris Linder Julia Lovett Shumlin Carl Lowenberg Don Lubin Kimberly R. Lyle

Patrick Malone **Flizabeth Martin** Mary Jo Martin Peri & Timothy McKenna Micky McKinley Claire H. McNeill Sarah Meredith Michal Micner Ron Miller Don Moffitt, Columinate Steven Morr-Wineman Andrea Nash Barbara Nolfi Eve O'Connor Glen Ohlund Robert Oldshue Susan Olson Rena Oppenheimer Karen Orso Sally Owen Harold & Lorraine Panciera Leah S. Pillsbury Marli Rabinowitz Katherine Raisz Amelie Ratliff Casey Ratliff Elaine Reily & Marilyn Stern Ion & Teresa Reske Richard Richard Rosenburgh, Jr. Adams Roberts James Rooney Johanna Rosen

Lynn Rosenbaum **Richard Rosenburgh** Paige Ruane & John McDonald Alice Rubin Marc Rudnick & Sally Wetzler Lisa Russell Eric Sargent Ruth Sawyer Marilyn Scholl Don Schramm & Barbara Nolfi James Shea **Gregory Sieczkiewicz** Jen Silverman & Robert Follansbee Martha Siporin John Sniegocki Fred Stocking Sawyer Stone Lee & Byron Stookey Andy Strauss David Strozzi loel Thibault Hendrick & Barbara Van den Berg Sidney |. Ward III Shana Weaver Bethann Amelia Weick Maria A. Weick Robert J. Weick Skyler J. Wharton Anthony Yates Annajane Yolken Peter Zack, Jr. Susan P. Zimmerman

\*Our policy is not to list the names of individual investors unless they specifically agree to be listed. Please notify us if we have inadvertantly omitted your name.

Cooperative Fund of the Northeast Annual Report

### **OUR MISSION**

We work for economic, social, and racial justice by advancing community-based, cooperative, and democratically owned or managed enterprises with a preference for assisting cooperatives in low-income communities by:

- providing financial products at reasonable rates
- developing business skills
- offering an investment opportunity that promotes socially conscious enterprise



CFNE is a US Treasury certified Community Development Finance Institution (CDFI)

We've grown over the years with your help – and we still need your help to provide the capital to build the present and future cooperative economy.

• When you take a loan from the Cooperative Fund of the Northeast, you're not just growing your own co-op; you're helping ensure that financial resources are available for the next generation of cooperators.

• When you make a social investment loan to CFNE, you're increasing our ability to finance and support cooperatives.

• When you donate to the Cooperative Fund, you help build the region's co-op development capacity.

www.coopfund.coop



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#### **Return Service Requested**



